



case study



**A Strategic Dry-Hire Partnership Supporting
Demolition Across the Sunshine Coast**

Azco Demolition

overview



AZCO Demolition is a Sunshine Coast demolition contractor delivering a wide range of residential and commercial demolition projects.

A key part of AZCO's ability to deliver projects efficiently is having reliable access to the right machinery and attachments when required. Rather than relying solely on an owned fleet, AZCO has developed a strong strategic relationship with earth gear as its preferred dry-hire equipment partner.

the challenge

Demolition projects vary significantly from site to site. AZCO may require a small excavator for restricted-access work on one project, followed by a 30 or 50 tonne excavator for a major structural demolition.

The equipment requirements can also change throughout a project, including:

- * 1.7 tonne to 50 tonne Excavators
- * Rock breakers
- * Concrete pulverisers
- * Hydraulic grabs
- * Sieve buckets
- * Tippers
- * Multiple machines and attachments operating simultaneously

For AZCO, having access to this equipment quickly and reliably is critical. Delays in machinery availability can impact demolition programs, labour, transport and overall project profitability.

solution



earth gear has become a key strategic business partner for AZCO by providing a complete dry-hire solution across its demolition equipment requirements.

Rather than AZCO having to deal with multiple plant-hire companies, earth gear provides a single point of contact for a broad range of excavators, attachments and support equipment.

This allows AZCO to match the right machine and attachment to each individual project.



equipment capability



earth gear supports AZCO across the full range of demolition requirements, including:

small excavators

Ideal for restricted-access demolition, residential projects, internal demolition and detailed site work.

mid-size excavators

Providing increased production for larger residential and commercial demolition projects.

large excavators

Large excavators provide AZCO with the production and reach required for major structural demolition and high-volume material handling.

rock breakers

Used for breaking concrete, rock and heavily reinforced structures.



equipment capability



concrete pulverisers

Allowing AZCO to efficiently process concrete structures and reduce demolition material into manageable sizes.

hydraulic grabs

Providing controlled handling, sorting and loading of demolition materials.

sieve buckets

Helping AZCO screen and separate materials on site and improve material processing efficiency.

tippers

Supporting the removal and transportation of demolition material from site.





A Partnership, Not Just a Hire Account

The relationship between AZCO and earth gear demonstrates the difference between being a traditional equipment supplier and becoming a strategic business partner.

AZCO can focus on delivering demolition projects without needing to own every machine and attachment required for its changing workload.

earth gear effectively becomes an extension of AZCO's plant department, providing access to additional capacity whenever the project requires it.

